



Revision number:

Purchasing Agent: BRENDA VELDEVERE (801) 538-3142

ITEM: DUPLO DIGITAL DUPLICATOR EQUIPMENT, OEM SUPPLIES AND OEM MAINTENENACE

VENDOR: 94104A

DATA STREAM, INC
2580 SOUTH 1100 WEST #200
SLC UT 84119

INTERNET ADDRESS:

www.datastreaminc.com

TELEPHONE:

(801) 973-9191

FAX NUMBER:

(801) 973-2666

CONTACT:

ROBERT ADAMS

EMAIL:

roba@datastreaminc.com

BRAND/TRADE NAME:

DUPLO

PRICE:

SEE ATTACHED PRICE LIST

TERMS:

NET 30

EFFECTIVE DATES:

11/01/2003 THROUGH 10/31/2005

DAYS REQUIRED FOR DELIVERY:

10 DAYS ARO

MINIMUM ORDER:

NONE

OTHER CONDITIONS:

CONTRACT PERIOD IS FOR TWO YEARS, WITH THREE ONE-YEAR
OPTIONS TO RENEW AFTER 11/01/2005.

ORIGINATING SOLICITATION:

BV4905 OPENED 10/21/2003 AT 2:00 P.M.

THIS IS A BRAND NEW CONTRACT.

THIS IS A MULTIPLE AWARD CONTRACT.**PLEASE SEE CONTRACTS**

MA1733 AND MA1734

BEFORE MAKING A PURCHASING DECISION.



PRICES BASED ON DUPLO PRICE LIST EFFECTIVE AUGUST 2003.

DIGITAL DUPLICATORS - LETTER / LEGAL			
MODEL #	MSRP	CURRENT % MARKDOWN FROM MSRP	FOB DELIVERED PRICE
DUPLO DP-22L	\$6,595.00	51%	\$3,231.55
DUPLO DP-330L	\$7,995.00	49%	\$4,077.45 Price includes Parallel PC Interface & Stand

OEM EQUIPMENT OPTIONS – LETTER / LEGAL				
DESCRIPTION	ITEM #	MSRP	CURRENT % MARKDOWN FROM MSRP	FOB DELIVERED PRICE
AUTOMATIC DOCUMENT FEEDER	ADF-12	\$995.00	25%	\$746.25
STAND	MCD-24	\$216.00	25%	\$162.00
ADDITIONAL COLOR CYLINDER	DRM-32	\$657.00	25%	\$492.75
COMPUTER INTERFACE	I/O-17	\$999.00	25%	\$749.25

OEM SUPPLIES – LETTER / LEGAL					
DESCRIPTION	ITEM #	YEILD	PACKAGE CONFIGURATION	CURRENT % MARKDOWN FROM MSRP	FOB DELIVERED PRICE
MASTERS	DR-835	13,000	200 PER ROLL	42.7%	\$24.75 / ROLL
BLACK INK	0544	8,500	600 ml CARTRIDGE	42%	\$8.67 / CARTRIDGE
DISPOSABLE CORE	B4CORE	75 MASTERS	100 CORES PER BOX	50%	\$32.00 / BOX
COLOR INK	VARIOUS	8,500 COPIES	600 ml CARTRIGE	36%	\$12.00 / BOX

OEM MAINTENENACE LETTER / LEGAL	
FLAT RATE OF \$.0015 PER COPY	



PRICES BASED ON DUPLO PRICE LIST EFFECTIVE AUGUST 2003.

DIGITAL DUPLICATORS - LEDGER			
MODEL #	MSRP	CURRENT % MARKDOWN FROM MSRP	FOB DELIVERED PRICE
DUPLO DP-430	\$13,995.00	54.8%	\$6,325.75

OEM EQUIPMENT OPTIONS - LEDGER				
DESCRIPTION	ITEM #	MSRP	CURRENT % MARKDOWN FROM MSRP	FOB DELIVERED PRICE
AUTOMATIC DOCUMENT FEEDER	ADF-12	\$995.00	25%	\$746.25
MAC CONNECTIVITY KIT	MAC - I/O			\$995.00
PC-SCSI INTERFACE	011 I/O			\$995.00
ADDITIONAL COLOR CYLINDER	DRM-34	\$910.00	25%	\$682.50

OEM SUPPLIES - LEDGER					
DESCRIPTION	ITEM #	YEILD	PACKAGE CONFIGURATION	CURRENT % MARKDOWN FROM MSRP	FOB DELIVERED PRICE
MASTERS	DR-43	13,000	220 PER ROLL	48.3%	\$43.96 / ROLL
BLACK INK	ND-24	8,500	600 ml POUCH	38.6%	\$10.20 / POUCH
COLOR INK	ND-XX	8,500 COPIES	600 ml POUCH	36%	\$12.00 / POUCH

OEM MAINTENENACE - LEDGER	
FLAT RATE OF \$.0015 PER COPY	

**1. Manufacturer's Warranty:**

90-day manufacturer's warranty is required. The 90-day warranty will begin from the "up and running" installation date. The 90-day warranty must be a full service warranty that includes all OEM parts, materials, and labor.

2. Trade-In Values:

Negotiated trade-ins are at the option of the contractor and the purchaser and will be accepted only by mutual agreement. Trade-in values are to be subtracted from the new digital duplicator purchase price. There will be no removal fees for trade-in equipment.

3. Equipment Installation and On-Site Training:

Equipment installation and on-site training is included in the equipment purchase price. All digital duplicators will be delivered with a full size roll of masters and one full size cartridge of ink and all integral parts (such as drum), that make the machine fully functional at installation, without additional cost to the purchaser.

4. Unacceptable Equipment Performance:

Unacceptable Equipment Performance is defined as any one machine requiring more than five (5) emergency service calls for the same problem during a 30-day period or similar circumstances. Improper or abusive use by the purchaser will negate replacement.

In the event of unacceptable equipment performance, equipment will be replaced at no charge, provided the machine has been maintained by the contractor in accordance with the manufacturer's recommended OEM maintenance schedule for up to five years from the installation date with a model that meets or exceeds the existing digital duplicator in features function and capacity.

Significant complaints to the Division of Purchasing describing unacceptable equipment performance for any one model for the same problem or for multiple problems will result in cancellation of that model from the statewide contract.

5. OEM Maintenance and OEM Consumable Supplies Minimum Specifications:**MAINTENANCE AND SUPPLIES:**

\$ All maintenance will be performed by factory certified trained personnel. Equipment will be maintained to manufacturer's specifications.

\$ All digital duplicator supplies provided will be OEM supplies.

SERVICE RESPONSE TIME:

\$ For Utah, Salt Lake, Davis, Weber, Cache, Summit and Wasatch counties

The contractor will adhere to a four (4) hour maximum response time on inoperable digital duplicators and a six (6) hour maximum response time on operable service calls. (Copy quality problems may render a digital duplicator inoperable based on the customer's needs.)

\$ Service response time on all other out lying regions and counties

Service is to respond within no more then eight (8) hours an all service calls.

\$ Digital duplicator loaner

In the event that any digital duplicator requires more then two (2) days down time, the contractor will provide a loaner immediately upon request from the requesting agency.

The servicing vendor or technician will call the customer with in one-half hour upon receipt of the service call giving the customer an estimated arrival time for service.



THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE, WHICH REFLECTS INCORRECT PRICING.

FINET COMMODITY CODE(S):

01520000000 - DUPLICATING MACHINE CHEMICALS & SUPPLIES (SPIRIT TYPE)



A World of Difference ...

From the first name in digital printing, Duplo introduces perfection. Innovating unparalleled technology and performance, the Duplo DP-330L Duprinter offers incredible 300 x 600 dpi resolution without compromising printing costs, print quality, and reliability. Newly enhanced features on this console unit makes the DP-330L the ideal printing solution for various educational institutions, religious organizations, and government agencies, that demand various mono- and spot-color printing applications on a wide array of paper stocks including card stock, NCR, envelopes, newsletters, and more.

Versatile 11" x 17" Printing

The 1,200-sheet feed-and-stack capacity and optional 60-sheet ADF allow for touch-and-go printing to increase productivity and diminish down time. The DP-330L's unrivaled image area is the best in the industry. Push-button image position rotation eliminates the need to change image position manually. Registration adjustment is electronically driven four ways to increase image control and ease operation. Due to its ruggedness and durability, the DP-330L's reliability upholds countless printing demands.

Superior Feeding System

Demonstrating newly engineered features, the DP-330L maximizes efficiency and minimizes cost. Duplo's proven three-roller feed system has been improved with a pulse stepper motor to produce the tightest registration in the industry, crucial for spot color, NCR, and envelope printing without any additional hardware. The superior sheet separation mechanism is adjustable with three simple steps to easily handle hard to feed stocks.

Connectivity

Desktop printing is easily accessible with a simple touch. The unique integrated computer interface is standard with a bi-directional parallel port connection, allowing for easy plug and play printing on demand.



... Makes The World Go Print.

Duplo®

DP-330L Duprinter



Unique Features

- 3-step sheet separation
- coreless plate ejection
- optional 60-sheet ADF
- 5-step master density
- economy mode
- 3-roller feed system
- 1,200-sheet feed/receive capacity
- pulse stepper motor for tighter registration
- image position rotation
- 4-way registration adjustment

Specifications

coreless plate ejection system



spot color accuracy



LCD/easy operation



1,200 feed/receive capacity

Scanning Method
Speed
Document Size
Document Weight
Paper Size
Paper Weight
Paper Feed Capacity
Paper Receive Capacity
Image/Scanning Area
Preset R/E
Zoom
Contrast Control
Registration Adjustment
Standard Features

Options
Spot Color Ink
Print Mode
Unit Dimensions
Machine Weight
Power Source
Power Consumption

Temperature

platen top scanner, (optional ADF)

130 pages per minute

min. 3.5" x 5.5", max. 11.7" x 17"

17 lb. - 34 lb. (ADF)

min. 3.5" x 5.5", max. 11.7" x 17"

13 lb. bond - 110 lb. index

1,200 sheets 20 lb., optional ADF 60+ sheets 20 lb.

1,200 sheets 20 lb.

8.27" x 13.62"

64%, 74%, 77%, 94%, 121%, 129%, 141%

50 - 500%

5-step master making density control, 11-step print density control

±15mm vertical, ± 5mm horizontal

integrated parallel bi-directional interface, coreless plate ejection,

3-step sheet separation, 3-roller feed system, image position

rotation (90° & 180°), document size auto scan, multiple exposure

(2, 4, 8, & 16- up), book shadow erase (adjustable), 4-way

registration adjustment, 2 in 1, confidential safeguard, 9 stored

memory functions, optimized print function (press roller control),

document memory, document density detection, heavy stock feed,

fine start, test print, sets & prints entries, economy mode (auto

LCD and power off), ink supply, double feed detection, auto clear

ADF, print color cylinder, tape inserter, key card counter (built-in)

15 standard colors, unlimited custom colors

text, photo, text/photo, fine, screen, photo dark contrast control

54" (W) x 29" (D) x 42.8" (H)

262 lbs.

120VAC60Hz 2.5A

250W (plate making mode), 230W (3" speed printing),

60W (standby mode)

50°F - 86°F

Specifications subject to change without notice.



Duplo®

3050 South Daimler Street

Santa Ana, CA 92705

800-255-1933

949-752-8222

949-724-8799 FAX

www.duplousa.com

Infinite Possibilities

DP-22L



When it comes to high quality and superior performance, Duplo Digital Printing Systems and innovative technology go hand-in-hand. The digital printing system of the new millennium, the DP-22L offers uncompromising features and benefits traditionally found only on higher priced systems. Trendsetter for the digital printing industry, the DP-22L is the only 300 x 600 dpi digital printing system.

The DP-22L is the ideal choice for any organization demanding what Duplo continues to offer – performance, quality, price, and innovation. In addition to delivering the highest resolution available in its price range, the DP-22L features Duplo's technologically-enhanced platen top scanning system. Scanning and printing at 300 x 600 dpi, three print modes, and unlimited color options demonstrate this machine's superb versatility.

PRODUCTIVITY

Reliability is enhanced by an innovative electromagnetic feeding system that eliminates stressful mis-feeds and reduces printing noise. At speeds up to 130 copies per minute, the 1,300-sheet feed and receive capacity cuts downtime, as the air-assisted sheet separation mechanism and uniquely designed concave receiving tray assure quick drying time. Low maintenance requirements and cost-per-copy benefits ensure efficient operation and optimized productivity.

With a simple touch of a button, the optional high capacity 100-sheet automatic document feeder offers hands-free operation. The user-friendly LCD control panel simplifies operation, while the optional computer connectivity offers superior first generation output quality. With an interface mainboard compatible with Windows 95/98, NT 4.0/2000, and Mac OS 7.6.1, three types of connections (SCSI, USB, and Parallel) allow for easy plug and play connectivity.

Explore infinite possibilities with Duplo.

300 x 600 dpi



Digital Printing System

Duplo®

- 300 x 600 dpi
- Platen Top Scanner
- Thermal Digital Master Making
- 1,300 Sheet Feed/Receive Capacity
- Unique Feeding System
- Patented Automatic Master Disposal System
- Computer Interface with PC or Mac
- Text/Photo/Dual Print Modes
- Air-Assisted Sheet Separation
- Reduction, Enlargement, Zoom

DP-22L



s p e c i f i c a t i o n s

DP-22L

Resolution	300 x 600 dpi
First Copy Speed	25 Seconds*
Scanning Method	Platen Top Scanner; (Optional ADF)
Speed	Up to 130 Copies Per Minute**
Document Size	Maximum 11" x 17"; Minimum 4" x 5.8"
Document Weight	64gsm, 17 lb. - 128gsm, 34 lb. (ADF)
Paper Size	Maximum 10.6" x 15" Minimum 4" x 6" Ledger (Optional with LPU) 11.7" x 17"
Paper Weight	45gsm - 210gsm; 13 lb. Bond - 110 lb. Index; 40kg
Paper Feeding Capacity	1,300 Sheets 64gsm, 17 lb.; ADF (Optional) 100 Sheets 64gsm, 17 lb.
Paper Receiving Capacity	1,300 Sheets 64gsm, 17 lb.
Image Area	8.2" x 13.9"
Scanning Area	11.46" x 16.65"
Preset Reductions	Inches: 64%, 74%, 77%, 94% (Margin)
Preset Enlargements	Inches: 121%, 129%, 141%
Zoom	50% - 200%
Contrast Control	3 Settings of Automatic, Dark, and Light
Image Shift	15mm Vertical; 10mm Horizontal
Standard Features	Imaged Thermal Head; LCD; Confidential Mode; Job Memory & Programming; 2-Up Mode; Book Shadow Erase
Color Ink Options	15 Standard Colors and Unlimited Custom Colors
Print Mode	Photo, Text, Duo (Photo/Text)
Unit Dimensions (LxWxH)	49.6" x 24" x 25.6" (In Use); 27.14" x 24" x 25.5" (Folded) ADF Installed: 49.6" x 24" x 31.7" (In Use); 27.14" x 24" x 31.7" (Folded)
Machine Weight	160 lbs., 81kg (Without ADF) ADF (Optional) 17.6 lbs. 8 kg
Power Source	120V 60Hz 2.1A
Power Consumption	190W
Temperature	10°C - 30°C, 50°F - 86°F
Special Functions	2 in 1; Master Density Control; Zoom 50% - 200%; Master Size Selection
Options	Computer Interface; Print Color Cylinder; Job Separator Kit; Key Card Counter; LPU (Long Paper Unit) for Ledger Size; ADF

* 8.2" x 13.9"

** Adjustable



Optional ADF conveniently holds up to 100 sheets for one-step printing.



Digitally enhanced platen top scanner creates superior duplication quality.



Unique concave receiving tray allows for air-assisted sheet separation reducing drying time.



User-friendly control panel simplifies operation.

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As part of Duplo's continuous improvement, specifications are subject to change without prior notice.



purple



yellow



teal



grey



burgundy



federal blue

0701SL



A World of Difference ...

From the first name in digital printing, Duplo introduces perfection. Innovating unparalleled technology and performance, the Duplo DP-430 Duprinter offers incredible resolution without compromising printing costs, print quality, and reliability. Newly enhanced features on this console unit makes the DP-430 the ideal printing solution for various in-plant and quick printers, government agencies, religious organizations, and educational institutions that demand various mono- and spot-color printing applications on a wide array of paper stocks including card stock, NCR, envelopes, newsletters, and more.

Versatile 11" x 17" Printing

The 1,200-sheet feed-and-stack capacity and optional 60-sheet ADF allow for touch-and-go printing to increase productivity and diminish down time. The DP-430's unrivaled image area is the best in the industry. Push-button image position rotation eliminates the need to change image position manually. Registration adjustment is electronically driven four ways to increase image control and ease operation. Due to its ruggedness and durability, the DP-430's reliability upholds countless printing demands.

Superior Feeding System

First in its class, the DP-430 demonstrates newly engineered features to maximize efficiency and minimize cost. Duplo's proven three-roller feed system has been improved with a pulse stepper motor to produce the tightest registration in the industry, crucial for spot color, NCR, and envelope printing without any additional hardware. The superior sheet separation mechanism is adjustable with three simple steps to easily handle hard to feed stocks.

Connectivity

Desktop printing is easily accessible with a simple touch. The unique integrated computer interface is standard with a bi-directional parallel port connection, allowing for easy plug and play printing on demand.



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DP-430 Duprinter

Duplo®



Unique Features

- 3-step sheet separation
- coreless plate ejection
- optional 60-sheet ADF
- 5-step master density
- economy mode
- 3-roller feed system
- 1,200-sheet feed/receive capacity
- pulse stepper motor for tighter registration
- image position rotation
- 4-way registration adjustment

Specifications

coreless plate ejection system



spot color accuracy



LCD/easy operation



1,200 feed/receive capacity

Scanning Method
Speed
Document Size
Document Weight
Paper Size
Paper Weight
Paper Feed Capacity
Paper Receive Capacity
Image/Scanning Area
Preset R/E
Zoom
Contrast Control
Registration Adjustment
Standard Features

Options
Spot Color Ink
Print Mode
Unit Dimensions
Machine Weight
Power Source
Power Consumption

Temperature

* Adjustable

platen top scanner, (optional ADF)

130* pages per minute

min. 3.5" x 5.5", max. 11.7" x 17"

17 lb. - 34 lb. (ADF)

min. 3.5" x 5.5", max. 11.7" x 17"

13 lb. bond - 110 lb. index

1,200 sheets 20 lb., optional ADF 60+ sheets 20 lb.

1,200 sheets 20 lb.

11.4" x 16.6"

64%, 74%, 77%, 94%, 121%, 129%, 141%

50 - 500%

5-step master making density control, 11-step print density control

±15mm vertical, ± 15mm horizontal

integrated parallel bi-directional interface, coreless plate ejection, 3-step sheet separation, 3-roller feed system, image position rotation (90° & 180°), document size auto scan, multiple exposure (2, 4, 8, & 16- up), book shadow erase (adjustable), 4-way registration adjustment, 2 in 1, confidential safeguard, 9 stored memory functions, optimized print function (press roller control), document memory, document density detection, heavy stock feed, fine start, test print, sets & prints entries, economy mode (auto LCD and power off), ink supply, double feed detection, auto clear ADF, print color cylinder, tape inserter, key card counter (built-in) 15 standard colors, unlimited custom colors text, photo, text/photo, fine, screen, photo dark contrast control 54" (W) x 29" (D) x 42.8" (H) 262 lbs. 120VAC60Hz 2.5A 250W (plate making mode), 230W (3" speed printing), 60W (standby mode) 50°F - 86°F

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